

MBA Fall 2019 Listing

Division	Course-Sect	Course Title	Credits	Days - Term Offered	Start Time	End Time	MSBA	MSE	MSFE	SOR & MS
Accounting	B8008-002	Earnings Quality & Fundamental Analysis	3	Mondays & Wednesdays - Full Term	10:45AM	12:15PM	Elective	Breadth	Elective	Elective
Accounting	B8008-001	Earnings Quality & Fundamental Analysis	3	Mondays & Wednesdays - Full Term	9:00AM	10:30AM	Elective	Breadth	Elective	Elective
Accounting	B8024-001	Sovereign Risk Assessments	1.5	Tuesdays - A Term	9:00AM	12:15PM	Elective	Breadth	No	Elective
Economics	B8254-001	The Digital Economy: Regulatory Conflicts and Opportunities	1.5	Thursdays - A Term	2:15PM	5:30PM	Elective	Breadth	No	Elective
Business	B8217-001	Tools and Principles for Managing in the Information Economy and the Media Sector	3	Wednesdays - Full Term	2:15PM	5:30PM	Elective	Breadth	No	Elective
Decision, Risk and Operations	B8144-001	Introduction to Programming in R	1.5	Mondays - A Term	2:15PM	5:30PM	No	No	No	No
Decision, Risk and Operations	B8114-001	Applied Regression Analysis	1.5	Tuesdays & Thursdays - B Term (First Class: 10/24)	4:00PM	5:30PM	Elective	Elective	No	No
Finance	B8306-002	Capital Markets & Investments	3	Mondays & Wednesdays - Full Term	12:30PM	2:00PM	Elective	Mgt	No	Elective
Finance	B8306-004	Capital Markets & Investments	3	Tuesdays & Thursdays - Full Term	2:15PM	3:45PM	Elective	Mgt	No	Elective
Finance	B8307-002	Advanced Corporate Finance	3	Mondays - Full Term	5:45PM	9:00PM	Elective	Mgt	Elective	Elective
Finance	B8323-001	Asset Management	3	Thursdays - Full Term	9:00AM	12:15PM	Elective	Breadth	Elective	Elective
Finance	B8331-001	Real Estate Finance	3	Tuesdays & Thursdays - Full Term	9:00AM	10:30AM	Elective	Breadth	Elective	Elective
Finance	B8336-001	Real Estate Portfolio Management	1.5	Tuesdays - B Term (First Class: 10/29)	9:00AM	12:15PM	Elective	Breadth	Elective	Elective
Finance	B8306-001	Capital Markets & Investments	3	Mondays & Wednesdays - Full Term	10:45AM	12:15PM	Elective	Mgt	No	Elective
Finance	B8463-001	Residential Real Estate: Dirt, Debt, And Derivatives	3	Mondays & Wednesdays - Full Term	10:45AM	12:15PM	Elective	Breadth	No	Elective
Finance	B8362-001	Project Finance	1.5	Thursdays - A Term	2:15PM	5:30PM	Elective	Breadth	Elective	Elective
Finance	B8332-001	Real Estate Transactions	3	Mondays & Wednesdays - Full Term	9:00AM	10:30AM	Elective	Breadth	No	Elective
Finance	B8426-001	Real Estate Entrepreneurship	3	Mondays - Full Term	5:45PM	9:00PM	Elective	Breadth	No	Elective
Finance	B8441-001	Strategic International Commercial Transactions	3	Mondays - Full Term	6:20PM	8:10PM	Elective	Breadth	No	Elective
Finance	B8318-001	Investment Banking Tax Factors	3	Thursdays - Full Term	2:15PM	5:30PM	Elective	Breadth	No	Elective
Finance	B8454-001	Real Estate Equity Securities Analysis	1.5	Tuesdays - A Term	5:45PM	9:00PM	Elective	Breadth	No	Elective
Finance	B8464-001	Finance in the Privately Held Firm	1.5	WRF - Block Week (8/28-8/30)	9:00AM	6:00PM	Elective	Breadth	No	Elective
Management	B8519-001	Launch Your Startup	3	Mondays - Full Term	2:15PM	5:30PM	Elective	Breadth	No	Elective
Finance	B8528-001	Family Enterprise and Wealth	1.5	Tuesdays - B Term (First Class: 10/29)	2:15PM	5:30PM	Elective	Breadth	No	Elective
Finance	B8453-001	Real Estate Debt Markets	1.5	Tuesdays - B Term (First Class: 10/29)	5:45PM	9:00PM	Elective	Breadth	No	Elective
Management	B8559-001	Social Entrepreneurship: Global Perspective	1.5	Mondays - A Term	5:45PM	9:00PM	Elective	Breadth	No	Elective
Finance	B8326-001	Capital Markets Regulation	3	Tuesdays & Thursdays - Full Term	10:40AM	12:00PM	Elective	Breadth	Elective	Elective
Finance	B8306-003	Capital Markets & Investments	3	Tuesdays & Thursdays - Full Term	10:45AM	12:15PM	Elective	Mgt	No	Elective
Finance	B8331-002	Real Estate Finance	3	Tuesdays & Thursdays - Full Term	10:45AM	12:15PM	Elective	Breadth	Elective	Elective
Finance	B8306-005	Capital Markets & Investments	3	Tuesdays & Thursdays - Full Term	4:00PM	5:30PM	Elective	Mgt	No	Elective
Finance	B8347-001	Financial Crises, Regulatory Responses	3	Tuesdays & Thursdays - Full Term	4:20PM	6:10PM	Elective	Breadth	Elective	Elective
Finance	B8368-001	Security Analysis	3	Wednesdays - Full Term	2:15PM	5:30PM	Elective	Breadth	Elective	Elective
Management	B8579-001	Managing Conflict in Family Business	1.5	Wednesdays - A Term	10:45AM	2:00PM	Elective	Mgt	No	Elective
Marketing	B8602-001	Customer Management: Concepts and Models	1.5	Thursdays - A Term	2:15PM	5:30PM	Elective	Breadth	No	Elective
Marketing	B8613-001	Entrepreneurial Selling	1.5	Mondays - B Term (First Class: 10/28)	12:30PM	3:45PM	Elective	Breadth	No	Elective
Management	B8518-001	Foundations of Entrepreneurship	3	Tuesdays - Full Term	2:15PM	5:30PM	Elective	Breadth	No	Elective
Management	B8519-002	Launch Your Startup	3	Tuesdays - Full Term	2:15PM	5:30PM	Elective	Breadth	No	Elective
Management	B8514-001	Napoleon's Glance	1.5	Tuesdays & Thursdays - B Term (First Class: 10/24)	4:00PM	5:30PM	Elective	Breadth	No	Elective
Marketing	B8624-001	Driving Strategic Impact: Mastering the Tools of Strategy Consulting	1.5	Tuesdays - A Term	9:00AM	12:15PM	Elective	No	No	Elective
Marketing	B8625-001	Winning Strategic Capabilities	3	Thursdays - Full Term	9:00AM	12:15PM	Elective	Breadth	No	Elective
Marketing	B8644-001	Sports Economics And Policy	1.5	Mondays - A Term	5:45PM	9:00PM	Elective	Breadth	No	Elective
Marketing	B8658-001	Catching Growth Waves in Emerging Markets	3	Tuesdays - Full Term	9:00AM	12:15PM	Elective	Breadth	No	Elective
Marketing	B8681-001	Advanced Marketing Strategy	3	Mondays & Wednesdays - Full Term	12:30PM	2:00PM	Elective	Breadth	No	Elective
Marketing	B8687-001	The Business of Sports	1.5	Mondays - B Term (First Class: 10/28)	5:45PM	9:00PM	Elective	Breadth	No	Elective
Marketing	B8694-001	Building the Sales Machine	3	Mondays - Full Term	5:45PM	9:00PM	Elective	Breadth	No	Elective
Business	B8731-001	Innovation in Global Healthcare	1.5	Mondays - A Term	5:45PM	9:00PM	Elective	Breadth	No	Elective
Finance	B8746-001	Investing in Medical Technologies	1.5	Mondays - B Term (First Class: 10/28)	5:45PM	9:00PM	Elective	Breadth	No	Elective
Marketing	B8645-001	Omni-Channel Retailing	1.5	Tuesdays - B Term (First Class: 10/29)	4:00PM	7:15PM	Elective	Breadth	No	Elective
Marketing	B8698-001	Creation of a Retail Enterprise (Master Class)	3	Tuesdays - Full Term	2:15PM	5:30PM	Elective	Breadth	No	Elective
Marketing	B8661-001	Building And Driving Business Market Strategies	1.5	Tuesdays & Thursdays - A Term	10:45AM	12:15PM	Elective	Breadth	No	Elective
Marketing	B8692-001	Pharmaceutical Drug Commercialization: Strategy & Practice	1.5	Wednesdays - A Term	5:45PM	9:00PM	Elective	Breadth	No	Elective