

| Division | Course-Section | Course Title | MSE | MSFE | MSOR & MSIE | Credits | Days - Term Offered | Start Time | End Time | First Class Date | Course URL |
|-------------------------------|----------------|---|---------|----------|-------------|---------|--------------------------------------|------------|----------|------------------|---|
| Accounting | B8007-002 | Financial Planning & Analysis | Breadth | Elective | Elective | 1.5 | M/W - A Term | 2:15PM | 3:45PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8007-002 |
| Accounting | B8007-003 | Financial Planning & Analysis | Breadth | Elective | Elective | 1.5 | M/W - A Term | 4:00PM | 5:30PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8007-003 |
| Accounting | B8008-001 | Earnings Quality & Fundamental Analysis | Breadth | Elective | Elective | 3 | M/W - Full Term | 9:00AM | 10:30AM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8008-001 |
| Accounting | B8010-001 | Fundamental Analysis for Investors, Managers and Entrepreneurs | Breadth | Elective | Elective | 3 | W - Full Term | 9:00AM | 12:15PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8010-001 |
| Accounting | B8022-001 | Accounting for Value | Breadth | NONE | Elective | 3 | T - Full Term | 10:45AM | 2:00PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8022-001 |
| Accounting | B8022-002 | Accounting for Value | Breadth | NONE | Elective | 3 | W - Full Term | 10:45AM | 2:00PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8022-002 |
| Decision, Risk and Operations | B8108-001 | Supply Chain Management | DRO | NONE | Elective | 3 | R - Full Term | 9:00AM | 12:15PM | 1/25/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8108-001 |
| Decision, Risk and Operations | B8108-002 | Supply Chain Management | DRO | NONE | Elective | 3 | R - Full Term | 2:15PM | 5:30PM | 1/25/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8108-002 |
| Decision, Risk and Operations | B8112-001 | Quantitative Finance: Models and Computation | Breadth | Elective | Elective | 3 | W - Full Term | 4:00PM | 7:15PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8112-001 |
| Accounting | B8122-001 | Accounting for Consultants | Breadth | NONE | Elective | 3 | M/W - B Term | 10:45AM | 2:00PM | 3/19/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8122-001 |
| Decision, Risk and Operations | B8126-001 | Web App Programming in Python | NONE | NONE | NONE | 3 | MTWRF Block Week 1 - Jan 8 to Jan 12 | 10:00AM | 5:00PM | 1/8/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8126-001 |
| Decision, Risk and Operations | B8128-001 | Healthcare Investment and Entrepreneurship - HCIT and Services | DRO | NONE | Elective | 1.5 | M - A Term | 12:30PM | 3:45PM | 1/26/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8128-001 |
| Decision, Risk and Operations | B8144-001 | Introduction to Programming in R | NONE | NONE | NONE | 1.5 | T - A Term | 4:00PM | 7:15PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8144-001 |
| Economics | B8214-001 | Business in Society: Doing Well by Doing Good? | Breadth | NONE | Elective | 1.5 | M/W - B Term | 2:15PM | 3:45PM | 3/19/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8214-001 |
| Business | B8217-001 | Tools and Principles for Managing in the Information Economy and the Media Sector | Breadth | NONE | Elective | 3 | R - Full Term | 2:15PM | 5:30PM | 1/25/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8217-001 |
| Economics | B8221-001 | Economics of Healthcare and Pharmaceuticals | Breadth | NONE | Elective | 1.5 | M/W - A Term | 10:45AM | 12:15PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8221-001 |
| Economics | B8224-001 | Energy and Resource Economics | Breadth | NONE | Elective | 3 | T - Full Term | 9:00AM | 12:15PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8224-001 |
| Economics | B8250-001 | Global Economic Environment II: Macroeconomic Policy | Breadth | NONE | Elective | 1.5 | T/R - A Term | 9:00AM | 10:30AM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8250-001 |
| Economics | B8250-002 | Global Economic Environment II: Macroeconomic Policy | Breadth | NONE | Elective | 1.5 | T/R - A Term | 10:45AM | 12:15PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8250-002 |
| Economics | B8254-001 | The Digital Economy: Regulatory Conflicts and Opportunities | Breadth | NONE | Elective | 1.5 | W - A Term | 2:15PM | 5:30PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8254-001 |
| Finance | B8306-001 | Capital Markets & Investments | Mgt | NONE | Elective | 3 | M/W - Full Term | 12:30PM | 2:00PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8306-001 |
| Finance | B8306-002 | Capital Markets & Investments | Mgt | NONE | Elective | 3 | M/W - Full Term | 2:15PM | 3:45PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8306-002 |
| Finance | B8307-002 | Advanced Corporate Finance | Mgt | Elective | Elective | 3 | M/W - Full Term | 10:45AM | 12:15PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8307-002 |
| Finance | B8307-003 | Advanced Corporate Finance | Mgt | Elective | Elective | 3 | M/W - Full Term | 4:00PM | 5:30PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8307-003 |
| Finance | B8308-001 | Debt Markets | Breadth | Elective | Elective | 3 | M - Full Term | 9:00AM | 12:15PM | 1/26/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8308-001 |
| Economics | B8315-001 | Game Theory and Business | Breadth | NONE | Elective | 1.5 | M/W - B Term | 12:30PM | 2:00PM | 3/19/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8315-001 |
| Economics | B8315-002 | Game Theory and Business | Breadth | NONE | Elective | 1.5 | M/W - B Term | 10:45AM | 12:15PM | 3/19/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8315-002 |
| Economics | B8315-003 | Game Theory and Business | Breadth | NONE | Elective | 1.5 | T/R - B Term | 2:15PM | 3:45PM | 3/20/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8315-003 |
| Economics | B8315-004 | Game Theory and Business | Breadth | NONE | Elective | 1.5 | T/R - B Term | 10:45AM | 12:15PM | 3/20/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8315-004 |
| Finance | B8318-001 | Investment Banking Tax Factors | Breadth | NONE | Elective | 3 | R - Full Term | 2:15PM | 5:30PM | 1/25/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8318-001 |
| Finance | B8325-001 | Mergers & Acquisitions | Breadth | Elective | Elective | 3 | M - Full Term | 9:00AM | 12:15PM | 1/26/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8325-001 |
| Finance | B8325-002 | Mergers & Acquisitions | Breadth | Elective | Elective | 3 | M - Full Term | 12:30PM | 3:45PM | 1/26/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8325-002 |
| Finance | B8326-001 | Capital Markets Regulation | Breadth | Elective | Elective | 3 | M/W - Full Term | 2:50PM | 4:10PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8326-001 |
| Finance | B8331-001 | Real Estate Finance | Breadth | Elective | Elective | 3 | T/R - Full Term | 9:00AM | 10:30AM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8331-001 |
| Finance | B8336-001 | Real Estate Portfolio Management | Breadth | Elective | Elective | 1.5 | T - A Term | 9:00AM | 12:15PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8336-001 |
| Finance | B8348-001 | Emerging Financial Markets | Breadth | Elective | Elective | 3 | M/W - Full Term | 2:10PM | 4:00PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8348-001 |
| Finance | B8348-002 | Emerging Financial Markets | Breadth | Elective | Elective | 3 | M/W - Full Term | 9:00AM | 10:30AM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8348-002 |
| Finance | B8354-001 | Markets for the Poor | Breadth | Elective | Elective | 1.5 | M/W - B Term | 9:00AM | 10:30AM | 3/19/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8354-001 |
| Finance | B8384-001 | Equity Derivatives | Breadth | Elective | Elective | 3 | M/W - Full Term | 12:30PM | 2:00PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8384-001 |
| Finance | B8396-001 | Institutional Investing: Alternative Assets in Pension Plans | Breadth | Elective | Elective | 1.5 | M - B Term | 5:45PM | 9:00PM | 3/19/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8396-001 |
| Management | B8511-001 | Turnaround Management | Mgt | NONE | Elective | 3 | M - Full Term | 12:30PM | 3:45PM | 1/26/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8511-001 |
| Management | B8518-001 | Introduction to Venturing | Breadth | NONE | Elective | 3 | T - Full Term | 2:15PM | 5:30PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8518-001 |
| Management | B8518-002 | Introduction to Venturing | Breadth | NONE | Elective | 3 | T - Full Term | 9:00AM | 12:15PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8518-002 |
| Management | B8519-001 | Launch Your Startup | Breadth | NONE | Elective | 3 | T - Full Term | 2:15PM | 5:30PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8519-001 |
| Management | B8519-002 | Launch Your Startup: Tech | Mgt | NONE | Elective | 3 | R - Full Term | 2:15PM | 5:30PM | 1/25/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8519-002 |
| Management | B8526-001 | Launching Social Ventures | Breadth | NONE | Elective | 1.5 | T - A Term | 5:45PM | 9:00PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8526-001 |
| Management | B8527-001 | Social Venture Incubator | Mgt | NONE | Elective | 1.5 | R - B Term | 5:45PM | 9:00PM | 3/22/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8527-001 |
| Management | B8531-001 | Power & Influence | Mgt | NONE | Elective | 3 | T/R - Full Term | 9:00AM | 10:30AM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8531-001 |
| Management | B8531-002 | Power & Influence | Mgt | NONE | Elective | 3 | T/R - Full Term | 2:15PM | 3:45PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8531-002 |
| Management | B8536-001 | Strategy and Competition in Pharmaceuticals and Biotechnology | Mgt | NONE | Elective | 1.5 | T/R - B Term | 10:45AM | 12:15PM | 3/20/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8536-001 |
| Management | B8544-001 | The Nonprofit Sector & the City | Breadth | NONE | Elective | 1.5 | M - A Term | 4:00PM | 7:15PM | 1/26/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8544-001 |
| Management | B8560-001 | NYC Immersion Seminar: Governance and Ethical Choices | Breadth | NONE | Elective | 1.5 | F - B Term | 10:00AM | 3:00PM | 3/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8560-001 |
| Management | B8564-001 | Motivation Science | Breadth | NONE | Elective | 1.5 | T/R - A Term | 2:15PM | 3:45PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8564-001 |
| Marketing | B8607-001 | Strategic Consumer Insights | Breadth | NONE | Elective | 3 | W - Full Term | 2:15PM | 5:30PM | 1/24/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8607-001 |
| Marketing | B8613-001 | Entrepreneurial Selling | Breadth | NONE | Elective | 1.5 | M - B Term | 12:30PM | 3:45PM | 3/19/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8613-001 |
| Marketing | B8618-001 | Strategies for Long-Term Growth | Mgt | NONE | Elective | 1.5 | W - B Term | 2:15PM | 5:30PM | 3/21/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8618-001 |
| Marketing | B8619-003 | Behavioral Economics & Decision Making | Mgt | NONE | Elective | 3 | T/R - Full Term | 5:45PM | 7:15PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8619-003 |
| Marketing | B8621-001 | Managing Brands, Identity & Experience | Breadth | NONE | Elective | 3 | M - Full Term | 5:45PM | 9:00PM | 1/26/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8621-001 |
| Marketing | B8624-001 | Driving Strategic Impact: Mastering the Tools of Strategy Consulting | Breadth | NONE | Elective | 1.5 | R - A Term | 9:00AM | 12:15PM | 1/25/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8624-001 |
| Marketing | B8624-H02 | Driving Strategic Impact: Mastering the Tools of Strategy Consulting | Breadth | NONE | Elective | 1.5 | F/S - B Term Apr 20, 21 | 9:00AM | 5:00PM | 4/20/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8624-H02 |
| Marketing | B8625-001 | Defining and Developing Winning Strategic Capabilities | Breadth | NONE | Elective | 3 | R - Full Term | 9:00AM | 12:15PM | 1/25/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8625-001 |
| Marketing | B8629-001 | Entertainment Marketing & The Crafting of Celebrity Businesses | Breadth | NONE | Elective | 1.5 | R - B Term | 5:45PM | 9:00PM | 3/22/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8629-001 |
| Marketing | B8649-002 | Pricing Strategies | Mgt | NONE | Elective | 1.5 | T/R - B Term | 2:15PM | 3:45PM | 3/20/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8649-002 |
| Marketing | B8653-001 | Retailing Leadership | Breadth | NONE | Elective | 3 | R - Full Term | 2:15PM | 5:30PM | 1/25/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8653-001 |
| Marketing | B8658-001 | Catching Growth Waves in Emerging Markets | Breadth | NONE | Elective | 3 | T - Full Term | 9:00AM | 12:15PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8658-001 |
| Marketing | B8666-001 | Media Platforms and Content: A Foundations Course | Breadth | NONE | Elective | 3 | T - Full Term | 2:15PM | 5:30PM | 1/23/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8666-001 |
| Marketing | B8681-001 | Advanced Marketing Strategy | Breadth | NONE | Elective | 3 | M - Full Term | 5:45PM | 9:00PM | 1/26/2018 | https://www8.gsb.columbia.edu/courses/mba/2018/Spring/b8681-001 |