

Spring 2017 CBS Course Electives

Division	Course Number	Course Title	Term Offered	MSE	MSFE	MSOR	MSIE
Accounting	B8007 - 002	Financial Planning & Analysis	T/R - B Term	Breadth	Elective	Elective	Elective
Accounting	B8007 - 003	Financial Planning & Analysis	T/R - B Term	Breadth	Elective	Elective	Elective
Accounting	B8008 - 001	Earnings Quality & Fundamental Analysis	T/R - Full Term	Breadth	Elective	Elective	Elective
Accounting	B8008 - 002	Earnings Quality & Fundamental Analysis	T/R - Full Term	Breadth	Elective	Elective	Elective
Accounting	B8010 - 001	Fundamental Analysis for Investors, Managers and Entrepreneurs	M - Full Term	Breadth	Elective	Elective	Elective
Accounting	B8022 - 001	Accounting for Value	M - Full Term	Breadth	Elective	Elective	Elective
Accounting	B8022 - 002	Accounting for Value	W - Full Term	Breadth	Elective	Elective	Elective
Decision, Risk and Operations	B8106 - 004	Operations Strategy	M/W - B Term	DROM	No	Elective	Elective
Decision, Risk and Operations	B8108 - 001	Supply Chain Management	R - Full Term	DROM	No	Elective	Elective
Decision, Risk and Operations	B8112 - 001	Quantitative Finance: Models and Computation	W - Full Term	Breadth	Elective	Elective	Elective
Business	B8217 - 001	Tools and Principles for Managing in the Information Economy and the Media Sector	R - Full Term	DROM	No	Elective	Elective
Economics	B8221 - 001	Economics of Healthcare and Pharmaceuticals	M/W - B Term	Breadth	No	Elective	Elective
Economics	B8224 - 001	Energy and Resource Economics	W - Full Term	Breadth	No	Elective	Elective
Finance	B8306 - 003	Capital Markets & Investments	M/W - Full Term	Mgt	No	Elective	Elective
Finance	B8306 - 006	Capital Markets & Investments	T/R - Full Term	Mgt	No	Elective	Elective
Finance	B8307 - 002	Advanced Corporate Finance	M/W - Full Term	Mgt	Elective	Elective	Elective
Finance	B8307 - 003	Advanced Corporate Finance	M/W - Full Term	Mgt	Elective	Elective	Elective
Finance	B8308 - 001	Debt Markets	M - Full Term	Breadth	Elective	Elective	Elective
Economics	B8315 - 001	Game Theory and Business	M/W - B Term	Breadth	No	Elective	Elective
Economics	B8315 - 003	Game Theory and Business	T/R - B Term	Breadth	No	Elective	Elective
Economics	B8315 - 004	Game Theory and Business	T/R - B Term	Breadth	No	Elective	Elective
Finance	B8325 - 001	Mergers & Acquisitions	M - Full Term	Breadth	Elective	Elective	Elective
Finance	B8326 - 001	Capital Markets Regulation	M/W - Full Term	Breadth	Elective	Elective	Elective
Finance	B8331 - 001	Real Estate Finance	M/W - Full Term	Breadth	Elective	Elective	Elective
Finance	B8348 - 001	Emerging Financial Markets	M/W - Full Term	Breadth	Elective	Elective	Elective
Finance	B8348 - 002	Emerging Financial Markets	M/W - Full Term	Breadth	Elective	Elective	Elective
Finance	B8368 - 002	Security Analysis	T - Full Term	Breadth	Elective	Elective	Elective
Finance	B8384 - 001	Equity Derivatives	M/W - Full Term	Breadth	Elective	Elective	Elective
Finance	B8452 - 001	International Emerging Markets Project Finance	M/W - B Term	Breadth	Elective	Elective	Elective
Management	B8510 - 004	Managerial Negotiations	W - Full Term	DROM	No	Elective	Elective
Management	B8510 - 005	Managerial Negotiations	W - Full Term	DROM	No	Elective	Elective
Management	B8518 - 001	Introduction to Venturing	T - Full Term	Breadth	No	Elective	Elective
Management	B8519 - 002	Launch Your Startup	R - Full Term	Breadth	No	Elective	Elective
Management	B8527 - 001	Social Venture Incubator	T - B Term	Breadth	No	Elective	Elective
Management	B8528 - 001	Family Enterprise and Wealth	T - B Term	Breadth	No	Elective	Elective
Management	B8544 - 001	The Nonprofit Sector & the City	M - A Term	Breadth	No	Elective	Elective
Management	B8561 - 001	Entrepreneurial Law for Start-Ups: Planning for Success	R - B Term	Breadth	No	Elective	Elective
Marketing	B8607 - 001	Strategic Consumer Insights	W - Full Term	Breadth	No	Elective	Elective
Marketing	B8608 - 001	New Product Development	M/W - A Term	Breadth	No	Elective	Elective
Marketing	B8609 - 001	Marketing of Financial Services	M - A Term	Breadth	No	Elective	Elective
Marketing	B8613 - 001	Entrepreneurial Selling	M - B Term	Breadth	No	Elective	Elective
Marketing	B8617 - 001	Marketing Research and Analytics	T - Full Term	DROM	No	Elective	Elective
Marketing	B8621 - 001	Managing Brands, Identity & Experience	M - Full Term	Breadth	No	Elective	Elective
Marketing	B8624 - 001	Driving Strategic Impact: Mastering the Tools of Strategy Consulting	T - A Term	Breadth	No	Elective	Elective
Marketing	B8625 - 001	Defining and Developing Winning Strategic Capabilities	R - Full Term	Breadth	No	Elective	Elective
Marketing	B8649 - 002	Pricing Strategies	T/R - B Term	Breadth	No	Elective	Elective
Marketing	B8658 - 001	Catching Growth Waves in Emerging Markets	T - Full Term	Breadth	No	Elective	Elective
Business	B8745 - 001	Forecasting for Drug Development Strategy	T - A Term	Breadth	No	Elective	Elective